

PRODUCT GOVERNANCE AND FAIR VALUE ASSESSMENT



Carrier name	AXA
Product name	Residential Property Owners (RPO)
Class of Business	Let Property - Buildings & Contents
Date	16/03/2022
Our Status	Manufacturer

Product information

This is an entry level Let property product designed for the price sensitive landlord, which provides basic covers and is priced accordingly.

Covers for: - Trace and Access, Malicious Damage by Tenant and Theft by tenant are not included.

Target market

Private landlords seeking a streamlined coverage with a competitive premium, for their let properties.

- All tenant types, including benefit assisted, housing association, students, asylum seekers
- Unoccupied – pending let
- Individual and family lets, shared accommodation, multiple occupancy
- HMO's and bedsits (Subject to criteria)
- Single risks or multi property portfolios
- Non-standard constructions
- Properties undergoing renovation, where the intention is to let
- Blocks of flats (up to 10)
- Listed properties

Are there any groups of customers for whom this product would be unsuitable or would not provide the intended level of value?

- Bedsits (more than 10 bedsits)
- Where a tenant is carrying out a business use (other than childminding)
- Metal wall construction
- Thatch roof
- Convictions (unspent convictions)
- Standard family accommodation/owner occupied

Other information which may be relevant to distributors

This product has been subject to our Product Governance process and has been reviewed and signed off by our Product Governance Committee as representing fair value to customers. Various MI metrics were used in this process including:

- Cancellation data
- Claims and complaints volumes
- Declinature rates
- Loss ratios
- Wordings review
- Breaches of Lloyd's/FCA benchmarks and tolerances
- Root cause analysis

Claims are outsourced to our trusted partner Davies Group

Date Fair Value Assessment completed	16/03/2022
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All intermediaries who distribute our products are reminded of their regulatory responsibilities to assess fair value to customers where separate fees are charged and/or premium finance is arranged. This also applies where an add-on product (not manufactured by us) is sold alongside the core product. Commission, fees or charges passed onto the customer must be proportionate to the service provided and provide fair value. We may from time to time request additional management information from our distributors to support the fair value assessment process.